Scenario 1:

<u>LaHarpe</u>	R	levenue	LN	P Cost	Mark-Up
Residential Line and SLC	\$	25.54	\$	1.65	6.46%
Single Line Business and SLC	\$	28.04	\$	1.65	5.89%
Multi Line Business and SLC	\$	36.64	\$	1.65	4.50%
Average Monthly Revenue*		XX.XX	\$	1.65	XX.XX
Fountain Green	<u>R</u>	<u>levenue</u>	LN	P Cost	Mark-Up
Fountain Green Residential Line and SLC	<u>R</u> \$	<u>25.04</u>	<u>LN</u> \$	P Cost 1.65	<u>Mark-Up</u> 6.59%
Residential Line and SLC	\$	25.04	\$	1.65	6.59%
Residential Line and SLC Single Line Business and SLC	\$ \$	25.04 27.54	\$ \$	1.65 1.65	6.59% 5.99%

Scenario 2:

<u>LaHarpe</u>	_	Revenue	_	LNP Cost	Mark-Up
Residential Line and SLC	\$	25.54	\$	0.82	3.19%
Single Line Business and SLC	\$	28.04	\$	0.82	2.91%
Multi Line Business and SLC	\$	36.64	\$	0.82	2.23%
Average Monthly Revenue*		XX.XX	\$	0.82	XX.XX
Fountain Green	_	Revenue	_	LNP Cost	<u>Mark-Up</u>
Residential Line and SLC	\$	25.04	\$	0.82	3.26%
Single Line Business and SLC	\$	27.54	\$	0.82	2.96%
Multi Line Business and SLC	\$	36.19	\$	0.82	2.25%
Average Monthly Revenue*		XX.XX	\$	0.82	XX.XX

^{*} Numbers in the shaded boxes are to be treated as confidential.